



6 MONTHS TO SALES COORDINATOR

MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6
GOAL: Direct Distributor (DD) 6% Commission	GOAL: Virtual Franchisee (VF) 14% Commission	GOAL: Qualify Your Business (QB)		GOAL: Sales Coordinator (SC) 22% Commission	
500 PVC	2,000 PVC 1 Distributor	40 Juice Plus+® Capsule Orders (Includes New Dist./DD Orders)		8,000 PVC 3 Lines	2 Virtual Franchisees 1 Direct Distributor
Steps: ⑩ - 1 - 10 Starter Guide "5 Simple Steps" Identify Distributor #1	Steps: 10 - ① - ⑩ Structure: Move Dist. #1 to DD 10 PCs between You and Dist. #1	Steps: 5 - 1 Structure: Dist. #1 - VF Dist. #2 - Start/DD	Steps: 5 - 1 Structure: Dist. #1 - VF Dist. #2 - VF Dist. #3 - Start/DD	Steps: 5 - 1 Structure: Dist. #1 - VF-QB Dist. #2 - VF Dist. #3 - VF Dist. #4 - Start/DD	Steps: 5 - 1 Structure: Dist. #1 - VF-QB Dist. #2 - VF-QB Dist. #3 - VF Dist. #4 - VF Dist. #5 - Start/DD
Preferred Customers	Preferred Customers	Preferred Customers	Preferred Customers	Preferred Customers	Preferred Customers
1) _____ 2) _____ 3) _____ 4) _____ 5) _____ 6) _____ 7) _____ 8) _____ 9) _____ 10) _____	1) _____ 2) _____ 3) _____ 4) _____ 5) _____ 6) _____ 7) _____ 8) _____ 9) _____ 10) _____	1) _____ 2) _____ 3) _____ 4) _____ 5) _____	1) _____ 2) _____ 3) _____ 4) _____ 5) _____	1) _____ 2) _____ 3) _____ 4) _____ 5) _____	1) _____ 2) _____ 3) _____ 4) _____ 5) _____
Compensation	Compensation	Compensation	Compensation	Compensation	Compensation
Retail Profit	Retail Profit 6% Commission	Retail Profit 14% Commission	Retail Profit 14% Commission 5% Performance Bonus	Retail Profit 14% Commission 5% Performance Bonus	Retail Profit 22% Commission 5% Performance Bonus 4% POB Bonus
Rewards	Rewards	Rewards	Rewards	Rewards	Rewards
	10-1-10 Bonus Conference Ticket	10-1-10 Bonus 5-1 Bonus	10-1-10 Bonus 5-1 Bonus	10-1-10 Bonus 5-1 Bonus	6 Month to SC Bonus 10-1-10 Bonus 5-1 Bonus Business Partner Conference Ticket