

90-DAY GAME PLAN

To build the momentum that will launch your business towards a goal of NMD in 2 years.



GOALS & ACTIVITY

- 1) TRIPLE CROWN (monthly 3 x)
 - 5 trio orders
 - 1 HLP direct
 - 1 2000 direct
- 2) Connection Calls: 2/2/2/2 (daily 5 x week)
- 3) Events: 2/month (host or plug into live, Facebook, Zoom, etc.)
- 4) 3-Way Calls: 2/week - you and prospective teammate with your Success Partner (coach)
- 5) VOXER: update (daily with Success Partner)

BEFORE STARTING

- 1) DECIDE: Why are you doing this? Who are you helping or benefitting? What kind of people are you looking for?
- 2) DISCUSS plan with family for support and encouragement
- 3) COMMIT to yourself and to your Success Partner, to high paying activity
- 4) ESTABLISH 90 DAY GOAL with Success Partner
- 5) CREATE PROSPECT list: 50-300 names
- 6) DESIGN DREAM TEAM list: 10-20 names
- 7) SCHEDULE WEEKLY PLANNING time: 20-30 minutes before start of each week
- 8) SCHEDULE weekly times for CONNECTION CALLS with Success Partner
- 9) CHOOSE A REWARD or way to CELEBRATE when you accomplish your GOAL - create a visual reminder of reward and place in a prominent location in home or car
- 10) COMMIT & SCHEDULE INDIANAPOLIS LIVE! 10/19-21/17 (who will you take?)
- 11) SCHEDULE BOOTCAMP between Conferences & make list of who you will take
- 12) COMMIT to good SELF CARE (quiet time, sleep, exercise, nutrition, etc.) for 90 days
- 13) Get EXCITED about who you will become through this process and about the people you will help