

# My Plan for *Sales Coordinator*

Name \_\_\_\_\_ Month \_\_\_\_\_

**MY WHY** \_\_\_\_\_

## DAILY DISCIPLINES



## GOALS



## PLAN & TRACK MY TARGETS THIS MONTH

1. Telling My Story : # Times Product Story \_\_\_\_\_ # Times Business Story \_\_\_\_\_

2. Healthy Living Parties – Date(s): \_\_\_\_\_ Where: \_\_\_\_\_

Events to Attend - When: \_\_\_\_\_ What: \_\_\_\_\_

3. # 3-way Calls Planned \_\_\_\_\_ Completed \_\_\_\_\_

4. Personal Preferred Customers # now \_\_\_\_\_ # new \_\_\_\_\_ Total: \_\_\_\_\_ (goal = 40+)

5. Team Preferred Customers # now \_\_\_\_\_ # new \_\_\_\_\_ Total: \_\_\_\_\_ (goal = 95+)

Team Members (New Reps) # now \_\_\_\_\_ # new \_\_\_\_\_ Total: \_\_\_\_\_ (goal = 5+)

Team Promotions: New Reps to DD and VF ... # Completed by \_\_\_/\_\_\_/\_\_\_

Team Qualifiers now: \_\_\_\_\_ goal: \_\_\_\_\_ Team Points now \_\_\_\_\_ goal \_\_\_\_\_ (goal = 2,000)

*“Do what you love, in the service of others, who love what you do”*