

My Plan for Senior Sales Coordinator

Name _____ Month _____

MY WHY _____

DAILY DISCIPLINES



GOALS



PLAN & TRACK MY TARGETS THIS MONTH

1. Telling My Story : # Times Product Story _____ # Times Business Story _____

2. Healthy Living Parties – Date(s): _____ Where: _____

Events to Attend - When: _____ What: _____

3. # 3-way Calls Planned _____ Completed _____

4. Personal Preferred Customers # now _____ # new _____ Total: _____ (goal = 40+)

5. Team Preferred Customers # now _____ # new _____ Total: _____ (goal = 400+)

Team Members (New Reps) # now _____ # new _____ Total: _____ (goal = 40+)

Team Promotions: New Reps to DD and VF ... # Completed by ___/___/___

Team Qualifiers now: _____ goal: _____ Team Points now _____ goal _____ (goal = 9,333)

“Do what you love, in the service of others, who love what you do”