

## Children's Health Study Contribution Breakdown

ORDERING DISTRIBUTOR RETAIL SALES PROFIT	RSP	\$10.00
DIRECT DISTRIBUTOR COMMISSIONS (DDC)	6%	\$2.94
VIRTUAL FRANCHISE COMMISSIONS (VFC)	8%	\$3.92
SALES COORDINATOR COMMISSIONS (SCC)	8%	\$3.92
PERFORMANCE BONUS - 1st Generation	5%	\$2.45
PERFORMANCE BONUS - 2nd Generation	5%	\$2.45
PERFORMANCE BONUS - 3rd Generation	5%	\$2.45
PERFORMANCE BONUS - 4th Generation	5%	\$2.45
PERFORMANCE BONUS - 5th Generation	5%	\$2.45
PROMOTE OUT BONUS (POB)	4%	\$1.96
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<i>TOTAL CHS CONTRIBUTIONS</i>		\$35.00

If you are a Dealer (earning RSP only), your contribution is \$10.00 (for the year) total =	\$10
If you are a Direct Distributor (at 6%), you contribute an additional \$2.94 (for the year) total =	\$12.94
If you are a Virtual Franchisee (at 14%), you contribute an additional \$3.92 plus the \$2.94 (for the year) total =	\$16.86
If you are Sales Coordinator or higher (at 22%), you contribute an additional \$3.92 + \$3.92 + \$2.94 (for the year) total =	\$20.78

The \$10 is paid upfront. The additional contributions will be determined by the payment method of the customer.  
 So: if the customer pays in 4 month installments, the additional contribution is also divided by 4 and paid in installments.  
 if the customer pays in full, then the contributions are also paid in full upfront.

Sales Coordinator Example: your CHS customer pays in 4 installments

During the first month the Sales Coordinator contributes RSP		\$10.00
	plus 1/4th of the DDC =	\$0.74
	plus 1/4th of the VFC =	\$0.98
	plus 1/4th of the SCC =	\$0.98
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So with the first installment the contribution deducted from a SC will total	\$12.70
The rest (\$3.55) will be deducted from the five upline with that first installment.	
The remaining \$18.75 will be deducted proportionally at 4 month intervals.	