

LIST YOUR WARM MARKET

Address Book
 Child Care Provider
 Christmas Card List
 College Friends
 Neighbors (All around you)
 Co-workers
 Teachers
 Kid's current teachers

LIST YOUR RELATIVES

Parents
 Brothers
 Aunts
 Nieces
 Nephews
 Grandparents
 Sisters
 Uncles
 Cousins
 Grandkids Father-in-law
 Mother-in-law
 Brother-in-laws
 Sister-in-laws
 Other in-laws

WHO IS/ARE MY... ?

Accountant
 Association members
 Auto mechanic
 Bowling Team members
 Bus driver
 Car salesman
 Card group
 Children's friends parents
 Church members
 Club members
 Convenient Store Manager
 Delivery Person
 Dentists/Doctors (your kid's too)
 Dentist/ Doctor's employees
 Donut Shop Manager
 Dry Cleaner
 Fed Ex Driver
 Fireman
 Fishing buddies
 Florist
 Friends
 High school friends
 Housekeeper
 Hunting buddies
 Insurance Agent(s)
 Jeweler
 Lawyer
 Leasing Agent
 Mailman
 Maintenance Person
 Minister/Pastor & their wife
 Optometrist
 Paperboy
 Pharmacist
 Police
 Previous co-workers
 Previous neighbors

Property Manager
 Real Estate Agent
 Waitresses/Waiters
 Computer Tech
 ISP Support Person
 Pet Groomer
 Retired Coworkers
 Retired Friends
 Retired Relatives
 Bottled Water Supplier
 Coffee Supplier
 Florist
 Sports Team members
 Supermarket managers
 Tailor
 Hairdresser
 Truck Drivers
 UPS Driver
 Veterinarian
 Hair dresser/barber
 Day Care Owner

WHO SOLD ME MY ...

Appliances
 Boat
 Business cards
 Camper
 Car/Truck
 Computer
 Craft Supplies
 Fishing license
 Furniture
 Glasses/contacts
 House
 Hunting license
 Equipment/Supplies
 Telephone/Cell Phone
 Tires And Auto Parts
 Vacuum cleaner
 Wedding items

I KNOW SOMEONE WHO'S A ...

Antique Dealer
 Art Instructor
 Avon/Mary Kay Reps
 Bank Teller
 Bus Driver
 Carpenter
 Chiropractor
 Contractor
 Dietitian
 Doctor or a nurse
 Editor
 Electrician
 Fire Chief Fisherman
 Garage Mechanic
 Golf Pro
 Interior Decorator
 Lab Technician
 Librarian
 Real Estate Agent
 Lifeguard
 Model
 Music Teacher
 Notary Public

Office Manager
 Pilot/Stewardess
 Print store Owner
 Restaurant Owner
 Seamstress
 Secretary
 Security Guard
 Sheriff
 Student
 Tupperware Rep
 Waitress
 Welder

I KNOW SOMEONE THAT ...

Cuts My lawn
 Delivers Parcels/Packages
 Dry Cleans My Clothes
 Goes Bowling with Me
 Hung My Wallpaper
 Is in My Book Club
 Is in Rotary, Lions
 Is My Baby-sitter
 Is my Barber/Hairdresser
 My Former Bosses
 My or spouses military Buddy
 Lives Next Door
 Owns My House/Apartment
 Painted My House
 Repaired My TV
 Sells Me Gasoline
 Teaches My Kids
 Was in my Car Pool
 Was my Best Man/Maid of Honor
 Was my Photographer
 Was My Teacher

I ALMOST FORGOT

Judges
 Fast Food Chain Employees
 Hotel/Motel Managers & owners
 Grocery store Managers
 Emergency Medical Service
 Farmers
 Agriculturalist
 Conservation Officers
 Gas Stations
 Monument Business
 Funeral Director
 Grain Operators I.e.. Elevators
 Landscapers
 Massage therapists
 Title Agent
 Speech Therapist

THIS IS TOO FUN TO STOP...

Coffee Shop Group
 Cub Scout Leader
 Garbage pickup person
 Karate Teacher
 My Landscaper
 People I Met at: Fair, park, store
 Piano Teacher
 Taxi Driver
 Scuba Instructor
 Who's business cards do I have??