

Internet Presentation

Category	Bullet Points	Questions to Ask
Healthy Eating	Experts agree: the best way to reduce your risk of disease is to eat healthier. Part of a healthy diet includes lots of fruits & veggies. It is the one thing that everyone agrees we can do to improve our health & reduce risk of chronic disease, eg heart disease, stroke, cancer.	<i>Have you heard this before?</i>
Healthy Eating Struggle to Eat Right	No matter how hard we try (even with the best of intentions) it is so hard to give the body what it needs.	<i>Do you find it hard to eat 9-13 servings every day? Do your kids eat 7+ servings a day?</i>
Juice Plus+ Concept 17 Fruits, Veggies, Grains	I have found a simple solution for my family! I know you will love it. Look at all these amazing fruits & veggies that you can get in your body everyday! I love that my kids get great nutrition every day before they leave the house, and before they go to bed!	<i>Isn't this list amazing?</i>
Tell Your Story Watch the Video (wait on the phone as they watch the video)	I first heard about Juice Plus+... Now you can click on the video (it is about 11 min long) - it will give great information about the product/how it is made/and some of the research behind Juice Plus+.	<i>What did you like best about the video?</i>
Juice Plus+ Science	Look at all of these amazing institutions that have studied Juice Plus+. I am so proud to represent company.	<i>Which of these impress you most?</i>
Juice Plus+ Science Research Shows...	This is what the research on Juice Plus+ shows. Later you can feel free to look at the research articles. You can always call me if you have any particular questions about the research studies.	<i>Do any of these studies interest you specially?</i>
Juice Plus+ Science Research Underway	Our company continues to invest money in research. These studies are still going on!	<i>Do any of these studies interest you?</i>
What Experts Say	Here are some of the health professionals who support Juice Plus+.	<i>Which doctor do you find most interesting? What aspect of your health concerns you most?</i>
Related Information	Here are other resources that you might find interesting. Let's look at the Juice Plus+ Children's Health Study website together.	<i>Would you like to be on my invitation list for upcoming events and webinars?</i>
Store Click on 'View all Products'	This is the Juice Plus+ product family.	<i>Which product interests you most</i>

Tips:

Schedule 8 internet presentations and 1 wellness presentation monthly – for prospects and customers (and your team).

Keep this presentation short & simple (under 30 min).

Ask a lot of questions!

Exercise your questioning and listening skills (take notes).

Monthly Internet Presentation Plan

Schedule and complete 2 a week. Review weekly with your Sponsor/Coach

Name & Date	Notes, Next Step Plan & Results
1.	
2.	
3.	
4.	
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