

SPONSOR CHECKLIST

Representative Name _____

Sign-up Date _____ HLP Date _____ 2000+ Date _____

Preferred method of contact: Cell _____ Text _____ FB _____ Email _____

PRIOR TO FIRST MEETING

FIN# _____

- | | |
|---|---|
| <input type="checkbox"/> Invite to Like Team Eagles page (FB) | <input type="checkbox"/> Add to the Juice Plus+ Journey group (FB) |
| <input type="checkbox"/> Add to Team Eagles of Juice Plus+ group (FB) | <input type="checkbox"/> Have them watch videos at OnEaglesWings.tv |
| <input type="checkbox"/> Add to TowerTalk (if applicable) | <input type="checkbox"/> Schedule Welcome Call with upline NMD |

FIRST MEETING – (approx. ½ hour)

- | | |
|--|--|
| <input type="checkbox"/> Set-up Virtual Office and Direct Bank Transfer | <input type="checkbox"/> Set-up personalized JP+ and TG websites |
| <input type="checkbox"/> Help them become their first customer | <input type="checkbox"/> Overview of “Goals and Expectations” (below) |
| <input type="checkbox"/> Review Fast Track options | <input type="checkbox"/> Encourage a Texting exercise to 10 people |
| <input type="checkbox"/> Schedule Facebook Business Launch Event | <input type="checkbox"/> Schedule 2 Wellness Parties |
| <input type="checkbox"/> Help them start crafting their Stories (homework) | <input type="checkbox"/> Schedule next meeting |

SECOND MEETING – (approx. 1 hour)

Mission Driven Model Training

- Step One* Encourage them to finalize, memorize and share their “[JP+ Story](#)” immediately (Business Story later)
- Teach the value of and how to invite onto a [3-way Call](#) with prospects, customers and distributor care
- Step Two* Fill in [Monthly Event Planner](#) – highlight local team websites and Facebook groups
- Encourage a calendar system (Google, smartphone, [VO](#)) to schedule [2x2x2x2](#) JP+ activity
- Step Three* Start filling out the “[Memory Jogger](#)” and highlight names of their “dream team” potential distributors
- Review [JP+ Product Price Sheet](#) – explain [Stairsteps](#), Points, Commissions, etc.
- Step Four* Teach [Customer Care](#): explain Virtual Tracking and ALERTS on VO, overview of [Connection Record](#) sheets
- Step Five* Using “Memory Jogger”, move the highlighted potential team members to “[Design your JP+ Team](#)”
Utilize the “[Potential Team Member Profile](#)” sheet

At Conclusion of Session

- Offer and briefly overview [Launch Your Virtual Franchise](#) at [www.teamjp.net](#)

Goals and Expectations

1. What is your WHY? Why did you decide to start your Juice Plus+ business?
2. What goal(s) do you have for your business?
3. What monthly income would you like to generate from your business?
4. To earn that amount, how many hours per week can you set aside for working on your business?
5. How many months would you envision this taking, to build your business to achieve that monthly income?
6. How committed are you to achieving this goal? (Scale from 1 – 10)
7. What are your expectations for me, as your sponsor? (i.e. would you like me to check in with you if I notice you have lost your focus, do you want me to leave you alone to do your own thing, etc.)

There are 4 things you need to be rock-solid in your beliefs to succeed in this business. Rank your belief on a scale of 1 to 10 (1 being no belief, 10 being rock-solid ☺) for the following (and make a plan to improve score where necessary):

8. The products: Juice Plus+
Juice Plus+ Complete
Tower Garden
9. The Juice Plus+ Company
10. Network marketing industry
11. You (your ability to succeed)