

RDP Small Group Call Syllabus for September

Value of Events

WARM UP

We changed business months – just had the shortest ‘month’ in history!

From now on the JP+ month = the calendar month – this is great!

Also, there will be no qualifier’s day ... ever again! PVC reports will be emailed the night before close of business. In future, request your Final PVC report after close of business to get a final, accurate picture.

LEARNING MODULES:

PERSONAL GROWTH

- **Professional Pride**
 - *The Business School for People who Like Helping People*
 - Chapters 5-7
 - From this I learned _____
 - And as a result I will do the following _____
- **The Value of Events**
- **Your Business Goals:**
 - After the summer ... let’s get back to basics! Get refocused.
 - We have ONE business month to Conference:
 - Have you a promotion in sight?
 - Will you make the next Phase on your journey to SSC?
 - What about your team?
 - **Events**
 - How many WPs are on your calendar
 - What local Prev. Plus+’s are you planning to attend? How’s your “guest list”?
 - What local VF Workshops or other trainings are coming up? What’s your plan?
 - Did you attend a Bootcamp this spring/summer? Are you planning one for the winter?
 - CONFERENCE – who are you taking with you? You ARE going to Memphis?
Take our your Conference to Conference planning sheet (from April/May)
How is it looking for achieving your plan?
 - **Triple Crown Activity**
 - 5-a-Month - did you get 5 last month? How many of your team did?
 - Qualified Business – did you help one of your team qualify theirs for the first time?
 - Sponsor and promote – did you/your team sponsor someone? Promote someone?

- **Go For No** – using the Scoresheet at www.teamjp.net/rdp
 - Why not reset your Goal for NOs?
 - Why not get out your Tracking sheet and start over?!
- **Your Personal Growth**
 - **SHAPE**
 - Your *Personality*
 - Using www.teamjp.net/rdp/Personality.pdf, discover your own Personality. Discuss the implications honestly with your Small Group. If necessary ask someone close to you to help you ‘see’ yourself clearly.

ASSIGNMENTS BEFORE THE NEXT EMPOWERMENT CALL ON OCTOBER 2nd

- Continue to practice and share your Stories every week (repeat from last month).
- Track your progress toward your next SC Phase (one of FIVE!)
- Track your *NOs* and your *YESs*
- *Business School* – read chapter 8

DAILY ENCOURAGEMENT CALL

- Yesterday, I did...Today I will – or TODAY I did and TOMORROW I will!
- Are you reviewing your “30 Things I Love...” list and sharing it?
- What 3-way call can we do today or tomorrow?
- When/where/with whom did I/will I share my story (Product and Business)?
- How’s my SUPERSIZED Vision? How BIG is my WHY?

3 minute egg timer; Be short; be accountable; be supportive