

# PARTNER+ PLANNING WORKSHEET

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_

(First order ship date within 10-30 day Partner+ window)

\_\_\_ 1. I have generated 900 in Promotional Product Volume (PPV) from at least 2 customer orders within any 30 days.

- Your personal credit card can only be used for your own household orders.

Customers	Product	Ship Date	PPV	Sales Profit (SP)
1. _____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____
4. _____	_____	_____	_____	_____
5. _____	_____	_____	_____	_____

Total: \_\_\_\_\_

Partner+ Title Reward: \_\_\_\_\_

SP & Title Reward: \_\_\_\_\_

## PARTNER+ TITLE REWARD OPPORTUNITIES

**Express Track: Achieve Partner+ in first 10 days (from your 1st order ship date) and earn a \$100 Title Reward.**

**Fast Track: Achieve Partner+ in any 30 days and earn a \$50 Title Reward.**

Below are examples of what P+ may look like. Examples include the products, points & sales profit.

### EXAMPLE 1: 3 Trios = 900 PPV



PPV: 300  
SP: \$30



PPV: 300  
SP: \$30

PPV: 300  
SP: \$30

Total PPV: 900  
Sales Profit: \$90  
Title Reward: \$50 or \$100  
**\*Total Earnings: \$140 / \$190**

+ 5% Com effective next month

### EXAMPLE 2: 946 PPV



PPV: 306  
SP: \$30.60



PPV: 140  
SP: \$14



PPV: 200  
SP: \$20



PPV: 300  
SP: \$30

Total PPV: 946  
Sales Profit: \$94.60  
Title Reward: \$50 or \$100  
**\*Total Earnings: \$144.60 / \$194.60**

+ 5% Com effective next month

### EXAMPLE 3: 925 PPV



PPV: 310  
SP: \$155



PPV: 220  
SP: \$22

PPV: 200  
SP: \$20



PPV: 125  
SP: \$12.50



PPV: 70  
SP: \$7.00

Total PPV: 925  
Sales Profit: \$216.50  
Title Reward: \$50 or \$100  
**\*Total Earnings: \$266.50 / \$316.50**

+ 5% Com effective next month

Title Rewards also include \$100/\$50 Active Sponsor Reward. For more details on earnings ask your sponsor for our compensation plan resources.\* Above and beyond this, you will continue to earn monthly income on your customer re-orders.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

# QSC PLANNING WORKSHEET

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_  
(First order ship date within 30-60 day QSC window)

## Team Track

- \_\_\_ 1. I have 3,600 in Promotional Product Volume (PPV) from my orders, my customers' orders, and my Level 1 Team Members customers' orders within 60 days of my first order ship date.
- \_\_\_ 2. I have maintained the required minimum of 600 Promotional Product Volume from my Customer Volume.
- \_\_\_ 3. I understand a maximum of 1,300 PPV can count from my own household orders for this promotion.
- \_\_\_ 4. I have added at least 5 new Customers, Tower Gardens can be included, from me and my Level 1 Team Members (for a total of 7).
- \_\_\_ 5. Must have structure of minimum one P+

## Customer Track

- \_\_\_ 1. I have a total of 12 customer orders and minimum 5,000 PPV within 30 or 60 days

Customers	Product	Ship Date	PPV	Sales Profit (SP)
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____
3.	_____	_____	_____	_____
4.	_____	_____	_____	_____
5.	_____	_____	_____	_____
6.	_____	_____	_____	_____
7.	_____	_____	_____	_____
8.	_____	_____	_____	_____
9.	_____	_____	_____	_____
10.	_____	_____	_____	_____

### Level 1 Partners

### Partners' PPV

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_

Customer SP: \_\_\_\_\_

Customer PPV: \_\_\_\_\_

Level 1 Partner PPV: \_\_\_\_\_

Total PPV: \_\_\_\_\_

Your Level 1 Partners' PPV counts for your QSC Title, add PPV here.

### QSC TITLE REWARD OPPORTUNITIES

**Express Track:** Achieve QSC in first 30 days (from your 1st order ship date) and earn a \$400 Title Reward.

**Fast Track:** Achieve QSC in any 60 days and earn a \$300 Title Reward.

\* Leads from the company (Must be PB qualified)

& QSC Title Rewards: \_\_\_\_\_

SP & Title Reward: \_\_\_\_\_

### ADDITIONAL BONUS OPPORTUNITY

- \$100 PB Qualified Reward (first 2 consecutive months - >1,800 PBQ excluding excess)
- \$100 Active Sponsor PB Qualified Reward (must be PB Qualified)

Below are examples of how 3,600 PPV can be created by either your own orders or the orders of you and your Level 1 Partners. It also shows how to calculate earnings on your customers once you achieve QSC. (\*Sales Profit on TG is 50%)

### TEAM TRACK EXAMPLE:



1 Trio = 300 PPV  
12 Trios = 3,600 PPV



12 Trios between you and your Level 1 P+

Your Commission Rate Increases as a QSC

How to calculate QSC earnings on your Trio Customers

Type of Income	% Rate	
*Sales Profit:	10%	\$30
QSC Commission:	10%	\$30

QSC Earning on each Trio Customer: **\$60**

### CUSTOMER TRACK EXAMPLE



1 Quad = 420 PPV  
12 Quads = 5,040 PPV



12 Quads from your Customer Orders

Your Commission Rate Increases as a QSC

How to calculate QSC earnings on your Quad Customers

Type of Income	% Rate	
*Sales Profit:	10%	\$42
QSC Commission:	10%	\$42

QSC Earning on each Quad Customer: **\$84**

Title Rewards also include: \$400/\$300 Active Sponsor Reward. For more details on earnings ask your sponsor for our compensation plan resources. \*\* For complete details consult the "Phase 1 Compensation Plan" document.

# SC PLANNING WORKSHEETS

## Congratulations on reaching this point in the Juice Plus+ Compensation Plan.

**Achieving the title of Sales Coordinator will be an important milestone in your journey. Achieving the Sales Coordinator position will make you eligible for additional income as follows:**

- SC Title Reward of \$600 or \$500 (Express Track / Fast Track)
- Sales Profit on your customers (10% on JP orders, 50% on TG orders)
- 5% SC Commission raise for a total of 15% (effective the following month)
- As SC you receive a 25% payout in Sales Profit and Commissions on your personal JP customers
- Eligible for matching QSC Active Sponsor Rewards of \$400 or \$300 (Express Track / Fast Track)
- Eligible for matching SC Active Sponsor Rewards of \$600 or \$500 (Express Track / Fast Track)
- Eligible to qualify for a 3% Performance Bonus (PB)
- Eligible to qualify for a 3% Promote Out Bonus (POB)
- \$100 1st Time PB Qualified Reward (first 2 consecutive months – >1,800 PBQ excluding excess)
- \$300 1st Time POB Qualified Reward (first 2 consecutive months - > 5,400 POBQ excluding excess)
- Leads from the company

**There are two ways that you can qualify for the Sales Coordinator position. For simplicity, each of these approaches has been given its own compensation plan worksheet.**

### Sales Coordinator Track 1: "TEAM TRACK"

- It has a dual focus: Getting Customers and Building a Team.
- Ideal for people passionate about sharing our mission by adding customers and team.
- Add at least 13 new Customers from you, your P, P+ and your QSC Team Members (for a total of 20).

### Sales Coordinator Track 2: "CUSTOMER TRACK"

- This track is new and has a completely new worksheet.
- It is singularly focused: Adding Customers. Adding new team members is optional.
- Ideal for people who have an existing clientele or large social media following and are passionate about sharing our mission by adding customers.
- Must have a minimum of 40 personal customers.

This flexibility is wonderful! You get to choose which approach works best for your personal goals and use that worksheet to plan and track your progress. It's important to remember that customers and team are allowed in both tracks, however each has unique requirements to achieve the Sales Coordinator Title.

*If you have any questions, please contact your upline support team or contact Juice Plus+ Business Support.*

# SC WORKSHEET "Team Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_

(First order ship date within 6 mo. SC window)

1. I have generated 10,800 in Promotional Product Volume (PPV) from my orders, my customers' orders and my team (Ps, P+s and QSCs) within 6 calendar months or less with a minimum of 20 customers.
2. I have created team structure of at least 2 P+ and 1 QSC in 3 separate lines.
3. I have qualified my business for PB (1800 PV).

## SC TITLE REWARD OPPORTUNITIES

Express Track: Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.

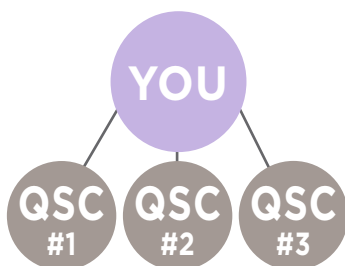
Fast Track: Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.

1. PPV generated from my orders, my customers' orders and team (Ps, P+s, and QSCs): \_\_\_\_\_  
(Must be at least 10,800 PPV from the past 6 months)
2. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)
3. Name of P+ or above team member: \_\_\_\_\_ (Must be a separate line)
4. Name of QSC or above team member: \_\_\_\_\_ (Must be a separate line)

Below are examples of how to achieve SC. Example 1 shows our success strategy "The Power of 3".  
Example 2 shows the minimum structure required to achieve SC.

### EXAMPLE 1: THE POWER OF 3

DUPLICATE  
3 QSC TEAM MEMBERS



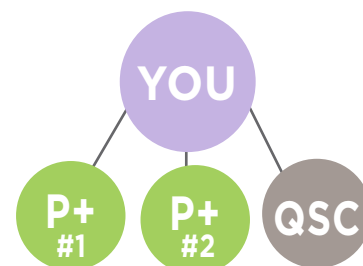
#### DO IT - DUPLICATE IT

We recommend maximizing your income by helping 3 team members achieve QSC on your way to Sales Coordinator.

**There is no limit to how many team members you can sponsor!**

### EXAMPLE 2: STRUCTURE REQUIRED

2 PARTNER+  
1 QSC TEAM MEMBERS



#### SALES COORDINATOR BENEFITS

- Sales Profit on your customers
- SC Commission increases to 15%
- 25% payout on personal JP customers
- Eligible for P+ (\$100/\$50), QSC (\$400/\$300) and SC (\$600/\$500) Sponsor Rewards
- Eligible to qualify for PB POB (3% Bonuses)
- \$100 1st Time PB Qualified Reward (first 2 consecutive months – >1,800 PBQ excluding excess)
- Leads from the Company

# SC WORKSHEET "Customer Track"

Compensation Plan: **Effective March 2024**  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Date: \_\_\_\_\_

(First order ship date within 6 mo. SC window)

1. I have generated 15,000 in Promotional Product Volume (PPV) from my orders and my customers' orders within 6 calendar months or less.

- You can achieve this title with customers, no team structure is required.
- No more than 1,300 from your household orders will count. Paying for orders shipped outside your household will not count.
- Must have a minimum of 40 personal customers.
- Must be PB Qualified (1,800 PV)

(All Promotional Product Volume generated from my promotion to QSC title during my 6 month SC window, including new and reshipped orders, will count toward my Express or Fast Track to SC promotion.)

## SC TITLE REWARD OPPORTUNITIES FOR CUSTOMER TRACK

**Express Track: Achieve SC in first 90 days (from your 1st order ship date) and earn a \$600 Title Reward.**

**Fast Track: Achieve SC in 6 months (from 1st order ship date within your 6 month SC window) and earn a \$500 Title Reward.**

For PPV: Go to your Partner Portal → Select Reports → Close to Fast Track Team Building Bonus → Enter Date Range

1. Customer PPV generated from my orders and my customers' orders. (Team orders not included here.) \_\_\_\_\_  
Must have a minimum of 40 personal customers. Maximum 1,300 from household orders will count. (Enter Customer PPV)

Red = Customer PPV needed \_\_\_\_\_

Black = Excess \_\_\_\_\_

\_\_\_\_\_ (Enter Total PPV)

\_\_\_\_\_ (Total Team PPV)

\_\_\_\_\_ (Enter Team PPV)

Total PPV: \_\_\_\_\_

Red = PPV Needed \_\_\_\_\_

Sometimes it's helpful to delete data to refresh auto calculated fields Black = Excess

### Calculator to plan volume needed

Select Product	Quantity	Promo PV
_____	_____	_____

## The three columns below show the requirements, the benefits and rewards of the Sales Coordinator Title.

15,000 PPV REQUIRED	SALES COORDINATOR BENEFITS	TITLE REWARD INCOME Fast and Express Tracks																														
<ul style="list-style-type: none"> <li>• The Customer Track can be achieved with your orders and your customer orders alone.</li> </ul>	<ul style="list-style-type: none"> <li>• Sales Profit on your customers</li> <li>• SC Commission increases to 15%</li> <li>• 25% payout on personal JP customers</li> <li>• Eligible for SC Title Reward (\$500/\$600)</li> <li>• Eligible for Active QSC Sponsor Rewards (\$300/\$400)</li> <li>• Eligible for Active SC Sponsor Rewards (\$500/\$600)</li> <li>• Eligible to qualify for PB (3% Bonus)</li> <li>• Eligible to qualify for POB (3% Bonus)</li> <li>• \$100 1st Time PB Qualified Reward (first 2 consecutive months - &gt;1,800 PBQ)</li> <li>• \$300 1st Time POB Qualified Reward (first 2 consecutive months - &gt; 5,400 POBQ excluding excess)</li> <li>• Leads from the company</li> </ul>	<table border="1"> <thead> <tr> <th>Title Rewards</th> <th>Fast</th> <th>Express</th> </tr> </thead> <tbody> <tr> <td>Partner+ Title Reward</td> <td>\$50</td> <td>\$100</td> </tr> <tr> <td>QSC Title Reward</td> <td>\$300</td> <td>\$400</td> </tr> <tr> <td>SC Title Reward</td> <td>\$500</td> <td>\$600</td> </tr> <tr> <td><b>TOTAL:</b></td> <td><b>\$850</b></td> <td><b>\$1,100</b></td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>OPTIONAL ACTIVE SPONSOR REWARDS</th> <th>Fast</th> <th>Express</th> </tr> </thead> <tbody> <tr> <td>Sponsor Rewards</td> <td></td> <td></td> </tr> <tr> <td>Partner+ Active Sponsor Reward</td> <td>\$50</td> <td>\$100</td> </tr> <tr> <td>QSC Active Sponsor Reward</td> <td>\$300</td> <td>\$400</td> </tr> <tr> <td>SC Active Sponsor Title Reward</td> <td>\$500</td> <td>\$600</td> </tr> </tbody> </table>	Title Rewards	Fast	Express	Partner+ Title Reward	\$50	\$100	QSC Title Reward	\$300	\$400	SC Title Reward	\$500	\$600	<b>TOTAL:</b>	<b>\$850</b>	<b>\$1,100</b>	OPTIONAL ACTIVE SPONSOR REWARDS	Fast	Express	Sponsor Rewards			Partner+ Active Sponsor Reward	\$50	\$100	QSC Active Sponsor Reward	\$300	\$400	SC Active Sponsor Title Reward	\$500	\$600
Title Rewards	Fast	Express																														
Partner+ Title Reward	\$50	\$100																														
QSC Title Reward	\$300	\$400																														
SC Title Reward	\$500	\$600																														
<b>TOTAL:</b>	<b>\$850</b>	<b>\$1,100</b>																														
OPTIONAL ACTIVE SPONSOR REWARDS	Fast	Express																														
Sponsor Rewards																																
Partner+ Active Sponsor Reward	\$50	\$100																														
QSC Active Sponsor Reward	\$300	\$400																														
SC Active Sponsor Title Reward	\$500	\$600																														

\* Maintain 1,800 PB volume each month to have a Qualified Business and earn the 3% Performance Bonus on your team.

\*\* For complete details consult the "Phase 1 Compensation Plan" document.

# QSSC LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

Red = Needed

1. **Your Qualifications:** I have qualified for PB: \_\_\_\_\_ **PB** (Required for Title)  
Enter current month PB & POB volume and track your progress. **Black = Extra**

There are 5 ways to get paid in our JP+ Compensation Plan. You've already experienced some of them including Sales Profit, Commissions, Title Rewards and Performance Bonus (PB). To maximize your earnings and consistently earn this 3% bonus, it's important to stay PB qualified. SC's and above are also eligible to qualify for an additional 3% Promote Out Bonus (POB). Although POB is not required for QSSC promotion, it is critical to growing your paycheck and your business. Enter current month POB volume & track progress: \_\_\_\_\_ **POB**

2. **Team Volume:** I have the volume required averaging 5,000 per month over any 2 consecutive months.  
If you have a line that is over 3,000 in Payline Volume, see formula in #4 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = **Payline Total** **Red = Needed**

**Black = Extra**

For Title & \$1,000 Title Reward, 10,000 Payline Volume is required over any 2 consecutive months.  
Consult 12 Mo. Analysis Report to see official Payline Volume for both months.

## BONUS REQUIREMENTS

3. I have 1 PB Line. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)  
Your team's PB volume can be found in PB Col /Col 4 of your PV Report or on their 12 month "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months

**Black = Extra**

The 1,800 PB requirement can be achieved with 24 Trio orders or about 17 Quad orders.

To estimate how many orders you or your team members need to qualify for PB use this formula:  
Divide the PV needed (see **Red = Needed** column above) by 75 for Trio orders or 105 for Quad orders.

(Keep in mind that Partner and Partner+ orders also count in your PB volume.)

4. I will only count 3,000 Payline Volume from any one line. Use formula to adjust your payline if needed.  
(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 3,000 for QSSC

Payline Base: \_\_\_\_\_  
- Payline of 60% line \_\_\_\_\_  
= Payline w/out 60% line \_\_\_\_\_  
+ 3,000 counts from 60% line \_\_\_\_\_  
= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC    Quantity    PV Total

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

\* Explore the Club Rewards    # Clubs    PB Lines

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 4 QUALIFYING SENIOR SALES COORDINATOR (QSSC)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions: 175 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
PB volume comes from you, your customers, your Partners and Partner+s.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.  
POB volume comes from you, your customers, your Partners and Partner+s and QSCs.  
Qualifying for POB is recommended but not required for promotion to QSSC.

## TEAM VOLUME

- A total of 10,000 Payline Volume over a consecutive 2 month period averaging 5,000 per month.
- Second month Payline Volume must be 5,000 or greater.
- Maximum of 60% of 5,000 Payline Volume (3,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 1 PB Line with 1,800 PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.

## YOU EARN

- QSSC Title & \$1,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- \$1,000 Title Reward
- Leads from Company
- Sales Profit
- 15% Commission
- 25% Payout on personal JP customers
- 3% Performance Bonus up to 4 Generations
- 3% Promote Out Bonus

> Meet structure requirements on chart

> \$750 earnings required on previous month's paycheck

> Up to \$500 Payout

PB Line	POB Line	Pay Out
1	0	5%
1	1	10%
2	1	15%

# SSC LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

Red = Needed

1. **Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

Enter current month PB & POB volume and track your progress.

Black = Extra

There are 5 ways to get paid in our JP+ Compensation Plan. You've already experienced some of them including Sales Profit, Commissions, Title Rewards and Performance Bonus (PB). To maximize your earnings and consistently earn this 3% bonus, it's important to stay PB qualified. SC's and above are also eligible to qualify for an additional 3% Promote Out Bonus (POB).

2. **Team Volume:** I have the volume required averaging 10,000 per month over any 2 consecutive months.

If you have a line that is over 6,000 in Payline Volume, see formula in #4 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = **Payline Total** Red = Needed

Black = Extra

For Title & \$2,000 Title Reward, 20,000 Payline Volume is required over any 2 consecutive months. Consult 12 Mo Analysis Report to see official Payline Volume for both months.

## BONUS REQUIREMENTS

3. I have 2 PB Lines. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)

Your team's PB volume can be found in PB Col /Col 4 of your PV Report, or on their 12 month "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months
PB2: _____	_____	_____	_____ 2 Months

Black = Extra

**The 1,800 PB requirement can be achieved with 24 Trio orders or about 17 Quad orders.**

To estimate how many orders you or your team members need to qualify for PB use this formula: Divide the PV needed (see **Red = Needed** column above) by 75 for Trio orders or 105 for Quad orders.

(Keep in mind that Partner and Partner+ orders also count in your PB volume.)

4. I will only count 6,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 6,000 for SSC

Payline Base: \_\_\_\_\_

- Payline of 60% line \_\_\_\_\_

= Payline w/out 60% line \_\_\_\_\_

+ 6,000 counts from 60% line \_\_\_\_\_

= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC    Quantity    PV Total

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

\* Explore the Club Rewards    # Clubs    PB Lines

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.  
\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 5 SENIOR SALES COORDINATOR (SSC)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions: 175 PV is required from you, your customers or your Partner's customers.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.  
PB volume comes from you, your customers, your Partners and Partner+s.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.  
POB volume comes from you, your customers, your Partners and Partner+s and QSCs.

## TEAM VOLUME

- A total of 20,000 Payline Volume over a consecutive 2 mo. period averaging 10,000 per mo.
- Second month Payline Volume must be 10,000 or greater.
- Maximum of 60% of 10,000 Payline Volume (6,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 2 PB Lines with 1,800 PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.

## YOU EARN

- SSC Title & \$2,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- \$2,000 Title Reward
- Holiday Check
- Leads from Company
- Bootcamp Voucher
- Business Investment Bonus  
> Meet structure requirements on chart  
> \$1,000 earnings required on previous month's paycheck  
> Up to \$750 Payout
- Sales Profit
- 15% Commission
- 25% on personal JP customers
- 3% Performance Bonus up to 4 Generations
- 3% Promote Out Bonus

PB Line	POB Line	Pay Out
2	0	10%
2	1	20%
3	2	20%

# QNMD LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

Enter current month PB & POB volume and track your progress.

\_\_\_ **2. Team Volume:** I have the volume required averaging 20,000 per month over any 2 consecutive months.

If you have a line that is over 12,000 in Payline Volume, see formula in #5 below.

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ = **Payline Total** **Red = Needed**

**Black = Extra**

For Title & \$4,000 Title Reward, 40,000 Payline Volume is required over any 2 consecutive months. Consult 12 Mo. Analysis Report to see official Payline Volume for both months.

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 3 PB Lines. (Must be QSC or higher with 1,800 PB volume or more in place for 2 months.)

You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.
PB1: _____	_____	_____	___ 2 Months
PB2: _____	_____	_____	___ 2 Months
PB3: _____	_____	_____	___ 2 Months

**Black = Extra**

\_\_\_ **4.** I have 2 POB Lines. (Must be SC or higher with 5,400 POB volume or more in place for 2 months.)

You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*2 Consecutive Mos.
POB1: _____	_____	_____	___ 2 Months
POB2: _____	_____	_____	___ 2 Months

**Black = Extra**

\_\_\_ **5. I will only count 12,000 Payline Volume from any one line. Use formula to adjust your payroll if needed.**

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 12,000 for QNMD

Payline Base: \_\_\_\_\_  
 - Payline of 60% line \_\_\_\_\_  
 = Payline w/out 60% line \_\_\_\_\_  
 + 12,000 counts from 60% line \_\_\_\_\_  
 = Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC    Quantity    PV Total

\* Explore the Club Rewards    # Clubs    PB Lines

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.

\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 6 QUALIFYING NATIONAL MARKETING DIRECTOR (QNMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions: 175 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

## TEAM VOLUME

- A total of 40,000 Payline Volume over a consecutive 2 mo. period averaging 20,000 per mo.
- Second month Payline Volume must be 20,000 or greater.
- Maximum of 60% of 20,000 Payline Volume (12,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 3 PB Lines with 1,800 PB Volume in PB Volume in PB Col / Col 4 on PV Report.  
A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.
- 2 POB Lines with 5,400 POB Volume in POB Col on PV Report.  
A POB Line is a line with a Promote Out Bonus qualifier somewhere in the line. POB qualifier must be a SC or above.

## YOU EARN

- QNMD Title & \$4,000 Title Reward - Achieve above requirements any 2 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- \$4,000 Title Reward
- Benefits Package
- Holiday Check
- Leads from Company
- Leadership School
- Business Investment Bonus
- Sales Profit
- 15% Commission
- 25% on personal JP customers
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus

- > Meet structure requirements on chart
- > \$1,500 earnings required on previous month's paycheck
- > Up to \$1,000 Payout

PB Line	POB Line	Pay Out
2	1	10%
3	1	15%
3	2	20%



# NMD LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ **2. Team Volume:** I have the volume required averaging 40,000 per month over any 3 consecutive months.

*If you have a line that is over 24,000 in Payline Volume, see formula in #5 below.*

Month 1: \_\_\_\_\_ + Month 2: \_\_\_\_\_ + Month 3: \_\_\_\_\_ = **Payline Total** **Red = Needed**

For Title & \$3,750 Title Reward, 80,000 Payline Volume is required over any 2 consecutive months.

For the remaining \$3,750 Title Reward, 120,000 Payline Volume is required over any 3 consecutive months.

**Black = Extra**

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 5 PB Lines. *(Must be QSC or higher with 1,800 PB volume or more in place for 3 months.)*  
*You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"*

Name of PB Lines	PB Volume	Red = Needed	*2 Consecutive Mos.	**3 Consecutive Mos.
PB1: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB2: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB3: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB4: _____	_____	_____	_____ 2 Months	_____ 3 Months
PB5: _____	_____	_____	_____ 2 Months	_____ 3 Months

\* For Title & \$3,750 Title Reward, 5 PB Lines are required over any 2 consecutive months.

\*\* For remaining \$3,750 Title Reward, 5 PB Lines are required over any 3 consecutive months.

\_\_\_ **4.** I have 3 POB Lines. *(Must be SC or higher with 5,400 POB volume or more in place for 3 months.)*  
*You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"*

Name of POB Lines	POB Volume	Red = Needed	*2 Consecutive Mos.	**3 Consecutive Mos.
POB1: _____	_____	_____	_____ 2 Months	_____ 3 Months
POB2: _____	_____	_____	_____ 2 Months	_____ 3 Months
POB3: _____	_____	_____	_____ 2 Months	_____ 3 Months

\* For Title & \$3,750 Title Reward, 3 POB Lines are required over any 2 consecutive months.

\*\* For remaining \$3,750 Title Reward, 3 POB Lines are required over any 3 consecutive months.

\_\_\_ **5. I will only count 24,000 Payline Volume from any one line. Use formula to adjust your payline if needed.**

*(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)*

<p>Formula if you have a line over 24,000 for NMD</p> <p>Payline Base: _____</p> <p>- Payline of 60% line _____</p> <p>= Payline w/out 60% line _____</p> <p>+ 24,000 counts from 60% line _____</p> <p>= Adjusted Payline Base: _____</p>	<p>Calculator to plan volume for next steps &amp; Club Rewards</p> <table border="1"> <thead> <tr> <th>Select Product, P+ or QSC</th> <th>Quantity</th> <th>PV Total</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>* Explore the Club Rewards</th> <th># Clubs</th> <th>PB Lines</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>	Select Product, P+ or QSC	Quantity	PV Total	_____	_____	_____	* Explore the Club Rewards	# Clubs	PB Lines	_____	_____	_____
Select Product, P+ or QSC	Quantity	PV Total											
_____	_____	_____											
* Explore the Club Rewards	# Clubs	PB Lines											
_____	_____	_____											

*A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.*

*\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.*

Compensation Plan: March 2024  
UNITED STATES



# 7 NATIONAL MARKETING DIRECTOR (NMD)

*To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"*

## YOUR QUALIFICATIONS

- Commissions: 175 commission volume is required to receive commissions.
- Performance Bonus (PB): 1,800 PB volume is required to receive the 3% PB.
- Promote Out Bonus (POB): 5,400 POB volume is required to receive the 3% POB.

## TEAM VOLUME

- A total of 120,000 Payline Volume over a consecutive 3 mo. period averaging 40,000 per mo.
- Third month Payline Volume must be 40,000 or greater.
- Maximum of 60% of 40,000 Payline Volume (24,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 5 PB Lines with 1,800 PB Volume in PB Volume in PB Col / Col 4 on PV Report.  
*A PB Line is a line with a Performance Bonus qualifier somewhere in the line. PB qualifier must be a QSC or above.*
- 3 POB Lines with 5,400 POB Volume in POB Col on PV Report.  
*A POB Line is a line with a Promote Out Bonus qualifier somewhere in the line. POB qualifier must be a SC or above.*

## YOU EARN

- NMD Title & \$3,750 Title Reward - Achieve above requirements any 2 consecutive months.
- Remaining \$3,750 Title Reward - Achieve above requirements any 3 consecutive months.  
*(For complete details consult the "Phase 2 Compensation Plan" document).*

## ELIGIBLE EARNINGS:

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• \$7,500 Title Reward (50% / 50%)</li> <li>• Benefits Package</li> <li>• Holiday Check</li> <li>• NMD Support</li> <li>• Business Investment Bonus<br/><i>&gt; Meet structure requirements on chart</i><br/><i>&gt; \$2,500 earnings required on previous month's paycheck</i><br/><i>&gt; Up to \$3,000 Payout</i></li> </ul> | <ul style="list-style-type: none"> <li>• Sales Profit</li> <li>• 15% Commission</li> <li>• 25% Payout on personal JP customers</li> <li>• 3% Performance Bonus up to 5 Generations</li> <li>• 3% Promote Out Bonus</li> <li>• Leads from Company</li> </ul> |
|--|---|

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

# IMD LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ **2. Team Volume:** I have the required Payline Volume averaging 80,000 per month for any 4 consecutive months.  
If you have a line that is over 48,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$6,250 Title Reward, 240,000 Payline Volume is required over any 3 consecutive months.

For remaining \$6,250 Title Reward, 320,000 Payline Volume is required over any 4 consecutive months.

**Black = Extra**

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 6 PB Lines.

You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	___ 3 Months	___ 4 Months
PB2: _____	_____	_____	___ 3 Months	___ 4 Months
PB3: _____	_____	_____	___ 3 Months	___ 4 Months
PB4: _____	_____	_____	___ 3 Months	___ 4 Months
PB5: _____	_____	_____	___ 3 Months	___ 4 Months
PB6: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$6,250 Title Reward, 6 PB Lines are required over any 3 consecutive months.

\*\* For remaining \$6,250 Title Reward, 6 PB Lines are required over any 4 consecutive months.

\_\_\_ **4.** I have 4 POB Lines.

You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	___ 3 Months	___ 4 Months
POB2: _____	_____	_____	___ 3 Months	___ 4 Months
POB3: _____	_____	_____	___ 3 Months	___ 4 Months
POB4: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$6,250 Title Reward, 4 POB Lines are required over any 3 consecutive months.

\*\* For remaining \$6,250 Title Reward, 4 POB Lines are required over any 4 consecutive months.

\_\_\_ **5.** I will only count 48,000 Payline Volume from any one line. Use formula to adjust your payline if needed.

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

Formula if you have a line over 48,000 for IMD

Payline Base: \_\_\_\_\_

- Payline of 60% line \_\_\_\_\_

= Payline w/out 60% line \_\_\_\_\_

+ 48,000 counts from 60% line \_\_\_\_\_

= Adjusted Payline Base: \_\_\_\_\_

Calculator to plan volume for next steps & Club Rewards

Select Product, P+ or QSC    Quantity    PV Total

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

\* Explore the Club Rewards    # Clubs    PB Lines

\_\_\_\_\_    \_\_\_\_\_    \_\_\_\_\_

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.

\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 8 INTERNATIONAL MARKETING DIRECTOR (IMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

## TEAM VOLUME

- A total of 320,000 Payline Volume over a consecutive 4 mo. period averaging 80,000 per mo.
- Fourth month Payline Volume must be 80,000 or greater.
- Maximum of 60% of 80,000 Payline Volume (48,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

## YOU EARN

- IMD Title & \$6,250 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$6,250 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- **\$12,500 Title Reward (50% / 50%)**
- **Benefits Package**
- **Holiday Check**
- **NMD Support**
- **Sales Profit**
- **15% Commission**
- **25% on personal JP customers**
- **3% Performance Bonus**  
up to 5 Generations
- **3% Promote Out Bonus**
- **Leads from Company**

• **Business Investment Bonus**

> Meet structure requirements on chart

> \$2,500 earnings required on previous month's paycheck

> Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

# EMD LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ **2. Team Volume:** I have the required Payline Volume averaging 120,000 per month over 4 consecutive months.

*If you have a line that is over 72,000 in Payline Volume, see formula in #5 below.*

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$7,500 Title Reward, 360,000 Payline Volume is required over any 3 consecutive months.

For remaining \$7,500 Title Reward, 480,000 Payline Volume is required over any 4 consecutive months.

**Black = Extra**

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 6 PB Lines.

*You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"*

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	___ 3 Months	___ 4 Months
PB2: _____	_____	_____	___ 3 Months	___ 4 Months
PB3: _____	_____	_____	___ 3 Months	___ 4 Months
PB4: _____	_____	_____	___ 3 Months	___ 4 Months
PB5: _____	_____	_____	___ 3 Months	___ 4 Months
PB6: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$7,500 Title Reward, 6 PB Lines are required over any 3 consecutive months.

\*\* For remaining \$7,500 Title Reward, 6 PB Lines are required over any 4 consecutive months.

\_\_\_ **4.** I have 4 POB Lines.

*You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"*

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	___ 3 Months	___ 4 Months
POB2: _____	_____	_____	___ 3 Months	___ 4 Months
POB3: _____	_____	_____	___ 3 Months	___ 4 Months
POB4: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$7,500 Title Reward, 4 POB Lines are required over any 3 consecutive months.

\*\* For remaining \$7,500 Title Reward, 4 POB Lines are required over any 4 consecutive months.

\_\_\_ **5. I will only count 72,000 Payline Volume from any one line. Use formula to adjust your payline if needed.**

*(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)*

<b>Formula if you have a line over 72,000 for EMD</b> Payline Base: _____ - Payline of 60% line _____ = Payline w/out 60% line _____ + 72,000 counts from 60% line _____ = Adjusted Payline Base: _____	<b>Calculator to plan volume for next steps &amp; Club Rewards</b> <table border="1"> <thead> <tr> <th>Select Product, P+ or QSC</th> <th>Quantity</th> <th>PV Total</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>* Explore the Club Rewards</th> <th># Clubs</th> <th>PB Lines</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>	Select Product, P+ or QSC	Quantity	PV Total	_____	_____	_____	* Explore the Club Rewards	# Clubs	PB Lines	_____	_____	_____
Select Product, P+ or QSC	Quantity	PV Total											
_____	_____	_____											
* Explore the Club Rewards	# Clubs	PB Lines											
_____	_____	_____											

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.

\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 9 EXECUTIVE MARKETING DIRECTOR (EMD)

*To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"*

## YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

## TEAM VOLUME

- A total of 480,000 Payline Volume over a consecutive 4 mo. period averaging 120,000 per mo.
- Fourth month Payline Volume must be 120,000 or greater.
- Maximum of 60% of 120,000 Payline Volume (72,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

## YOU EARN

- EMD Title & \$7,500 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$7,500 Title Reward-Achieve above requirements any 4 consecutive months.  
*(For complete details consult the "Phase 2 Compensation Plan" document).*

## ELIGIBLE EARNINGS:

- **\$15,000 Title Reward (50% / 50%)**
- **Benefits Package**
- **Holiday Check**
- **NMD Support**
- **Business Investment Bonus**
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout
- **Sales Profit**
- **15% Commission**
- **25% Payout on personal JP customers**
- **3% Performance Bonus up to 5 Generations**
- **3% Promote Out Bonus**
- **Leads from Company**

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

# PMD LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ **2. Team Volume:** I have the required Payline Volume averaging 160,000 per month for any 4 consecutive months.  
If you have a line that is over 96,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$8,750 Title Reward, 480,000 Payline Volume is required over any 3 consecutive months.

For remaining \$8,750 Title Reward, 640,000 Payline Volume is required over any 4 consecutive months **Black = Extra**

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 6 PB Lines.

You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	___ 3 Months	___ 4 Months
PB2: _____	_____	_____	___ 3 Months	___ 4 Months
PB3: _____	_____	_____	___ 3 Months	___ 4 Months
PB4: _____	_____	_____	___ 3 Months	___ 4 Months
PB5: _____	_____	_____	___ 3 Months	___ 4 Months
PB6: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$8,750 Title Reward, 6 PB Lines are required over any 3 consecutive months.

\*\* For remaining \$8,750 Title Reward, 6 PB Lines are required over any 4 consecutive months.

\_\_\_ **4.** I have 4 POB Lines.

You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	___ 3 Months	___ 4 Months
POB2: _____	_____	_____	___ 3 Months	___ 4 Months
POB3: _____	_____	_____	___ 3 Months	___ 4 Months
POB4: _____	_____	_____	___ 3 Months	___ 4 Months

\* For Title & \$8,750 Title Reward, 4 POB Lines are required over any 3 consecutive months.

\*\* For remaining \$8,750 Title Reward, 4 POB Lines are required over any 4 consecutive months.

\_\_\_ **5.** I will only count 96,000 Payline Volume from any one line. Use formula to adjust your payroll if needed.

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

<p><b>Formula if you have a line over 96,000 for PMD</b></p> <p>Payline Base: _____</p> <p>- Payline of 60% line _____</p> <p>= Payline w/out 60% line _____</p> <p>+ 96,000 counts from 60% line _____</p> <p>= Adjusted Payline Base: _____</p>	<p><b>Calculator to plan volume for next steps &amp; Club Rewards</b></p> <table border="1"> <thead> <tr> <th>Select Product, P+ or QSC</th> <th>Quantity</th> <th>PV Total</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th>* Explore the Club Rewards</th> <th># Clubs</th> <th>PB Lines</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>	Select Product, P+ or QSC	Quantity	PV Total	_____	_____	_____	* Explore the Club Rewards	# Clubs	PB Lines	_____	_____	_____
Select Product, P+ or QSC	Quantity	PV Total											
_____	_____	_____											
* Explore the Club Rewards	# Clubs	PB Lines											
_____	_____	_____											

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.

\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 10 PRESIDENTIAL MARKETING DIRECTOR (PMD)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

## TEAM VOLUME

- A total of 640,000 Payline Volume over a consecutive 4 mo. period averaging 160,000 per mo.
- Fourth month Payline Volume must be 160,000 or greater.
- Maximum of 60% of 160,000 Payline Volume (96,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

## YOU EARN

- PMD Title & \$8,750 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$8,750 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- **\$17,500 Title Reward (50% / 50%)**
- **Benefits Package**
- **Holiday Check**
- **NMD Support**
- **Business Investment Bonus**
- **Sales Profit**
- **15% Commission**
- **25% on personal JP customers**
- **3% Performance Bonus up to 5 Generations**
- **3% Promote Out Bonus**
- **Leads from Company**

- > Meet structure requirements on chart
- > \$2,500 earnings required on previous month's paycheck
- > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

# PMD+ LEADERSHIP PLANNING WORKSHEET

Compensation Plan: Effective March 2024  
UNITED STATES

Name: \_\_\_\_\_ FIN: \_\_\_\_\_ Start Month: \_\_\_\_\_

\_\_\_ **1. Your Qualifications:** I have qualified for PB & POB. \_\_\_\_\_ PB \_\_\_\_\_ POB

\_\_\_ **2. Team Volume:** I have the required Payline Volume averaging 300,000 per month for any 4 consecutive months.  
If you have a line that is over 180,000 in Payline Volume, see formula in #5 below.

Mo. 1 \_\_\_\_\_ + Mo. 2 \_\_\_\_\_ + Mo. 3 \_\_\_\_\_ + Mo. 4 \_\_\_\_\_ = Payline Total **Red = Needed**

For Title & \$10,000 Title Reward, 900,000 Payline Volume is required over any 3 consecutive months.

For remaining \$10,000 Title Reward, 1,200,000 Payline Volume is required over any 4 consecutive months.

**Black = Extra**

## BONUS REQUIREMENTS

\_\_\_ **3.** I have 6 PB Lines.

You can easily find your PB lines at a glance in the PV Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of PB Lines	PB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
PB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB4: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB5: _____	_____	_____	_____ 3 Months	_____ 4 Months
PB6: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$10,000 Title Reward, 6 PB Lines are required over any 3 consecutive months.

\*\* For remaining \$10,000 Title Reward, 6 PB Lines are required over any 4 consecutive months.

\_\_\_ **4.** I have 4 POB Lines.

You can easily find your POB Lines at a glance in the POB Column on your PV Report, or on their 12 mo. "Performance Analysis"

Name of POB Lines	POB Volume	Red = Needed	*3 Consecutive Mos.	**4 Consecutive Mos.
POB1: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB2: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB3: _____	_____	_____	_____ 3 Months	_____ 4 Months
POB4: _____	_____	_____	_____ 3 Months	_____ 4 Months

\* For Title & \$10,000 Title Reward, 4 POB Lines are required over any 3 consecutive months.

\*\* For remaining \$10,000 Title Reward, 4 POB Lines are required over any 4 consecutive months.

\_\_\_ **5. I will only count 180,000 Payline Volume from any one line. Use formula to adjust your payline if needed.**

(The calculator below can help you plan the volume needed to achieve PB, POB or a new PB Line.)

<p>Formula if you have a line over 180,000 for PMD+</p> <p>Payline Base: _____</p> <p>- Payline of 60% line _____</p> <p>= Payline w/out 60% line _____</p> <p>+ 180,000 counts from 60% line _____</p> <p>= Adjusted Payline Base: _____</p>	<p>Calculator to plan volume for next steps &amp; Club Rewards</p> <table border="1"> <thead> <tr> <th>Select Product, P+ or QSC</th> <th>Quantity</th> <th>PV Total</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table> <p><b>* Explore the Club Rewards</b></p> <table border="1"> <thead> <tr> <th># Clubs</th> <th>PB Lines</th> </tr> </thead> <tbody> <tr> <td>_____</td> <td>_____</td> </tr> </tbody> </table>	Select Product, P+ or QSC	Quantity	PV Total	_____	_____	_____	# Clubs	PB Lines	_____	_____
Select Product, P+ or QSC	Quantity	PV Total									
_____	_____	_____									
# Clubs	PB Lines										
_____	_____										

A Partner will receive a "3 Club" Reward of \$300 when they have 3 PB qualifiers in their Payline.

\* For more details on Clubs, Club Rewards and PB Lines, review our Compensation Plan, Phase 2, page 5 & 10.

Compensation Plan: March 2024  
UNITED STATES



# 11 PRESIDENTIAL MARKETING DIRECTOR+ (PMD+)

To track your qualifications, see dashboard on Partner Portal. To track PB and POB from previous months, select Reports, then 12 month "Performance Analysis"

## YOUR QUALIFICATIONS

- Commissions
- Performance Bonus (PB)
- Promote Out Bonus (POB)

## TEAM VOLUME

- A total of 1,200,000 Payline Volume over a consecutive 4 mo. period averaging 300,000 per mo.
- Fourth month Payline Volume must be 300,000 or greater.
- Maximum of 60% of 300,000 Payline Volume (180,000) from any one line can contribute for promotion.

## BONUS REQUIREMENTS

- 6 PB Lines
- 4 POB Lines

## YOU EARN

- PMD+ Title & \$10,000 Title Reward-Achieve above requirements any 3 consecutive months.
- Remaining \$10,000 Title Reward-Achieve above requirements any 4 consecutive months.  
(For complete details consult the "Phase 2 Compensation Plan" document).

## ELIGIBLE EARNINGS:

- \$20,000 Title Reward (50% / 50%)
- Benefits Package
- Holiday Check
- NMD Support
- Business Investment Bonus
- Sales Profit
- 15% Commission
- 25% on personal JP customers
- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Leads from Company

> Meet structure requirements on chart  
> \$2,500 earnings required on previous month's paycheck  
> Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%